

An Invitation to Join Anderson Associates as a Referring Associate

Join our Team of Referral Associates

"Thank you for helping Virginia sell her home and for helping her find a condo. She thinks you are the BEST, and I know she will continue to recommend Anderson Associates. I thank you for sending me the nice check. I am glad I have my Realtor license and, of course, I am glad it is with you." Billie Chow

What You Need to Receive a Commission

To receive a commission or participate in Real Estate on any professional level, you must have a valid license from the State of Connecticut or from a state with a reciprocal agreement with Connecticut (such as NY, NJ, and MA). To get a license you need to attend one of the many Real Estate courses (we have a list of the best ones). The course is 30 hours and costs about \$250.00. After completing the course, you can take your CT real estate licensing exam.

How to Join our Team

Once you have a salesperson's license, you must be associated with and do all of your Real Estate business through a licensed CT Broker. As a Referral Associate, you can simply "hang your license" with us. You have the choice of being anonymous or publicizing your relationship with the Company. In either event, if you referred someone to us to buy or sell a house, you could legally receive a commission. You are not required to join the National Association of Realtors or the Greenwich MLS. Our office and conference room are always available to you. You are not expected to provide us with any work time, including floor time, or attend Company meetings.

Benefits of Becoming a Referral Associate

Your only costs are maintaining your salesperson's license, about \$225.00 per year, and four educational courses (three hours each, with no exam) every two years, at roughly \$35.00 per course. As a Referral Associate you will receive 30% of our commission for buyers you refer to us, 20% of our commission for sellers who list with us, and 40% of our commission if you list or sell your own home. The referral fee for rentals is 5%. If a buyer or seller is referred outside of Greenwich (in any state in the USA) as a result of the Referral Associate's efforts, the Referral Associate will receive 70% of any referral fee received by the Company.

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